

Judging Criteria: Best New Consultancy

Entries in the Best New Consultancy category will be judged against the following criteria:

Judging Criteria	What are the judges looking for?
Client Focus	<p>Demonstration of ability to work effectively with a strong body of clients to create valued outcomes, in a way that serves the long-term interests of clients</p> <p>Endorsements from clients. Evidence of impact</p>
Delivery excellence	<p>Evidence of a successful commitment to high standards and quality in the delivery of consulting services</p> <p>Judges aren't just looking for a good consulting firm but evidence of excellence.</p>
Commitment to people	<p>Evidence of a strong consulting and team culture within the organisation, together with commitment to professional development and other people-related investments eg training. Strong commitment to diversity and inclusion within the firm</p>
Operational excellence	<p>Demonstration of a strong understanding of how to build, lead and grow a successful consulting firm, with efficient marshalling of resources and people together, for instance, with effective marketing, communications and internal monitoring.</p>